



ALTERNATIVE MARKETS

Arch Insurance Group's Alternative Markets Division is comprised of a team of very experienced underwriting professionals with extensive expertise in the captive insurance programs marketplace. Our Alternative Markets Division writes primary workers' compensation, general liability, automobile and other lines for individual and group captive accounts. Our team is dedicated and has a deep understanding of the alternative market and captive programs and can structure your program on a timely basis. We offer excellent access to issuing paper and risk transfer.

Customer Profile

We entertain individuals or groups looking to take back a significant portion of their primary liability risks through a Captive or Rent-a-Captive. We will look at most classes of business - the key is the insureds' desire to take control of their primary program through a Captive Insurance Company. Classes that we have been successful with include:

- Contractors: general and specialty
- Hotels
- Restaurants
- Nursing Homes
- Retail Stores
- Manufacturers

Key Features

- Individual accounts with a minimum premium of \$1 million
- Group accounts with a minimum premium of \$2.5 million
- Retentions from \$250,000 to \$1 million
- Rent-a-captive, single parent captive and group captive structures are available

Limitations

- Aviation risks
- Auto liability for public transportation

Submission Guidelines

- Complete accord applications
- Minimum five years currently valued loss data
- Details on all claims greater than \$25,000
- Details on the proposed captive and structure

Distribution

- Select captive specialty brokers
- Brokers with alternative market expertise

CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email claims@archinsurance.com.

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