



# EXCESS & SURPLUS PROPERTY

Arch Insurance Group | [www.archinsurance.com](http://www.archinsurance.com)

The E&S Property team of Arch Insurance Group writes a diverse mix of coverages for a variety of occupancies. Arch offers practical solutions for difficult risks, including those generally avoided by the broader commercial property market.

## Customer Profile

A partial list of target occupancies in the E&S Property marketplace includes:

- Small high hazard manufacturers
- Real estate schedules
- Programs needing additional capacity
- Poorly protected and unprotected properties
- Properties with underwriting deficiencies
- Vacant buildings
- Municipalities
- Housing authorities
- Course of construction risks
- Equipment and property floaters
- CAT-driven property exposures, including hurricane, flood and earthquake
- Deductible buybacks for wind, flood, earthquake and AOP coverages
- Difference in conditions coverages for earthquake, flood or wind

## Key Features

- Tailored programs
- Practical solutions for challenging situations
- Flexible policy wordings
- Primary and Excess
- Domestic, global and foreign jurisdictions
- Wide array of deductible and self-insured retention options

## Capacity

- Up to \$100 million in limits
- \$20,000 minimum premium

## Distribution

Select wholesale producers

## Submission Guidelines

We develop "first call" relationships with our producers and nurture long-term producer relationships through responsive and disciplined underwriting. Our underwriters average in excess of 20 years of diverse insurance experience, so we understand the market - regardless of market direction.

Please include:

- Risk specifications, including desired layering, target pricing and expiring carrier/program information
- Description of properties, including all COPE information, process hazards and specific underwriting issues affecting coverage(s) requested
- Five year loss history

## CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email [claims@archinsurance.com](mailto:claims@archinsurance.com).

## PRODUCT CONTACTS CORPORATE Steve R. Manahan Phone: (312) 601-8460 [smanahan@archinsurance.com](mailto:smanahan@archinsurance.com)

### NORTHEAST REGION

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### SOUTHEAST REGION

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### CENTRAL REGION

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### WESTERN REGION

AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY

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