



EXCESS CASUALTY

Arch Insurance Group | www.archinsurance.com

Arch Insurance Group's Excess Casualty team is comprised of experienced underwriters. We offer customized coverage for your Excess Casualty needs, writing lead umbrella and excess liability for diverse classes of business. Our objective is to provide a level of expertise and responsiveness that makes partnering with Arch both productive and rewarding.

Customer Profile

Construction

- Commercial contractors and subcontractors
- Certain residential contractors and subcontractors

Manufacturing

- Alarms
- Doors & windows (no installation)
- Boats (Excess only)
- Boilers
- Plastics & rubber
- Furniture
- Fire extinguisher
- Distillers
- Safety equipment
- Sporting goods
- Wire goods
- Swimming pools

Service Industry

- Guard
- Janitorial
- Health & fitness
- Gas stations & convenience store chains
- Building materials dealers

Entertainment/Hospitality

- Hotel/Motel
- Casinos
- Restaurant chains
- Performing arts centers
- Theater chains

Miscellaneous

- Municipalities/Public entities
- Farm co-operatives
- Colleges/Universities
- Energy risks

Key Features

- Up to \$25 million in capacity
- Lead and excess placements
- Follow form excess can be admitted or non-admitted
- State-of-the-art terms and conditions
- Rapid quote turnaround time
- Prompt decision making through full underwriting authority

Excluded Classes

- Professional liability
- Nursing home & assisted living
- Automotive & aviation critical parts manufacturing
- Pharmaceuticals/Nutraceuticals
- Abuse & molestation
- Alcohol, tobacco & guns

Distribution

- Select wholesale and retail producers
- Minimum Attachment Points/Requirements
- Minimum attachment of \$25 million for long haul truckers and \$10 million for local and intermediate truckers
- AM Best rating of at least "A-IX" required on the underlying

Submission Guidelines

- Signed and completed application
- Full description of operations
- Five years of historical losses plus current year (minimum), recent valuation
- List of all large losses
- Five years minimum of exposure data plus current year (revenues, power units, etc.)
- Terms and conditions of primary and umbrella placement(s)
- Website information
- Supplemental application as applicable (e.g. contractors, products, etc.)

CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email claims@archinsurance.com.

PRODUCT CONTACTS CORPORATE Elaine A. Trischetta Phone: (212) 651-6474 etrischetta@archinsurance.com

NORTHEAST REGION

Eileen Logan
Phone: (212) 271-8328
elogan@archinsurance.com

Leslie Weingarten

Phone: (212) 271-8331
lweingarten@archinsurance.com

SOUTHEAST REGION

Karen Self
Phone: (404) 682-3665
kself@archinsurance.com

CENTRAL REGION

Roy Scott
Phone: (312) 601-8417
rscott@archinsurance.com

WESTERN REGION

David Morehead
Phone: (415) 490-9628
dmorehead@archinsurance.com