



# EXCESS WORKERS COMPENSATION

Arch Insurance Group | [www.archinsurance.com](http://www.archinsurance.com)

As one of the leading writers of Excess Workers Compensation for over 20 years, we have developed the expertise required to deal with the unique needs of your self-insured clients. Arch Excess Workers Compensation, formerly known as Wexford, has a dedicated product team of seasoned underwriters and claims professionals. In order to earn your business, our underwriters know they need to accurately analyze exposure and experience and work with you to create the best solution.

Flexibility in underwriting by an experienced staff permits Arch to consider a wide range of businesses. We are also a leading writer of qualified self-insured groups, associations and trusts.

## Customer Profile

Our clients are qualified self-insureds in all states permitting self-insurance. We are able to tailor our policy to meet the individual needs of your clients in virtually any industry including:

- Healthcare
- Government Entities (including: municipalities, counties, water, power, and transportation authorities)
- Schools and Universities
- Retail and Wholesale
- Hospitality (including: casinos, hotels, and restaurants)
- Manufacturing
- Service Industries
- Self-Insured Groups

## Key Features of Our Policy

Our policy is one the broadest policies available and may be tailored to meet unique needs of our clients. It provides statutory limits for Workers Compensation coverage and Employers Liability limits of up to \$2 million (higher by exception only). Minimum self-insured retentions as low as \$500,000 (lower by exception only), are determined by risk characteristics of the client.

## Claims Management

Dedicated claims professionals, averaging over 25 years of experience in workers compensation claims, work with you, third-party claims administrators and self-insurance program administrators to help manage our claim reporting guidelines as well as offer unparalleled support in the initial account set-up. Our claims team works collaboratively with you, the clients and third party administrators to review claims, expedite claim resolution and control claim costs.

## Distribution

- Select Retail and Wholesale Producers
- Reinsurance Intermediaries

## Submission Guidelines

- Complete an Arch Wexford underwriting application
- Seven years of loss data
- Complete description of losses in excess of \$100,000
- Most recent Actuarial report (if available)
- All applications and submission guidelines are available at: [www.archinsurance.com](http://www.archinsurance.com)

## CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email [claims@archinsurance.com](mailto:claims@archinsurance.com).

## PRODUCT CONTACTS CORPORATE Scott Keller Phone: (973) 206-8031 [skeller@archinsurance.com](mailto:skeller@archinsurance.com)

### NORTHEAST REGION

CT, DE, MA, ME, NH, NJ, NY, PA, RI, VT, D.C., MD

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### SOUTHEAST REGION

AL, FL, GA, LA, MS, NC, SC, TN, VA

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### CENTRAL REGION

AR, IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, OK, SD, TX, WI, WV

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### WESTERN REGION

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