



# EXECUTIVE ASSURANCE OVERVIEW

Arch Insurance Group | www.archinsurance.com

In today's legal and economic environment, every organization must act to adequately protect its directors and officers. Arch Insurance Group's Executive Assurance Division has a team of underwriting professionals with extensive expertise in evaluating risk and developing products that effectively protect against these exposures.

There are four divisions:

- Commercial Group
- Financial Institutions
- Private Company
- ALTRU Non-Profit Program

## Distribution

Select retail and wholesale brokers

## Capacity

- Up to \$25 million in limits on a primary or excess basis

## COMMERCIAL GROUP

The Commercial Group's underwriters are experienced in offering creative and customized solutions for publicly traded, for-profit companies in all industry segments. Our underwriters evaluate and analyze the risk factors for each account and tailor their underwriting approach to recognize, control and charge appropriately for exposures particular to each insured.

## Products

- Directors and Officers Liability
- Fiduciary Liability
- Standard Side A Liability
- Broad Form Side A Liability
- Independent Directorship Liability

## FINANCIAL INSTITUTIONS GROUP

The Financial Institutions Group offers creative solutions for all financial service firms. Given the complexity and size of financial service firms today, it is imperative to partner with a dedicated underwriting team which understands all aspects of the business. Classes of business entertained include: banks, mortgage banks, insurance companies, investment advisers, investment companies, private equity, real estate investment trusts and general partner liability, specialty finance companies and hedge funds.

## Products

- Directors and Officers Liability
- Side A Liability
- Investment Adviser D&O/E&O
- Investment Company D&O/E&O
- Private Equity Liability
- Insurance Company Professional Liability
- Bankers Professional Liability
- General Partnership Liability
- Fiduciary Liability
- Financial Institutions Fidelity

## Contact:

Armen Basmadjian  
Phone: (212) 271-8318  
abasmadjian@archinsurance.com

## Customer Profile

- Banks - assets greater than \$5 billion
- Investment advisers - assets greater than \$25 million
- Investment companies - assets greater than \$25 million
- Private equity partnerships - all classes
- Insurance companies - surplus greater than \$50 million
- Hedge funds - assets greater than \$150 million

## PRIVATE COMPANY GROUP

The Private Company Group underwrites Directors and Officers, Employment Practices, Fiduciary and Fidelity coverage for privately held companies of all sizes. With a new internal underwriting and processing system, underwriters are able to turn submissions around in less than 48 hours while ensuring accuracy of all quotes, binders and policies.

## Customer Profile

- Private companies with up to 5,000 employees
- Please send all private company submissions to: privatebiz@archinsurance.com

## ALTRU NON-PROFIT PROGRAM

ALTRU, LLC has been specializing in Non-Profit Directors and Officers and Employment Practices Liability coverage for over ten years. Arch Insurance Group, through ALTRU, offers this coverage to small non-profit organizations on admitted or non-admitted paper.

## Customer Profile

- Focused on U.S. domiciled risks, including but not limited to, organizations with less than \$60 million in annual revenue and fewer than 500 employees

## Contact:

Melissa Black - ALTRU, LLC  
Fax: (513) 271-8899  
mblack@altru.com

## CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email claims@archinsurance.com.

## PRODUCT CONTACTS CORPORATE Daniel G. Gamble Phone: (212) 651-6476 dgamble@archinsurance.com

### NORTHEAST REGION

CT, DE, MA, ME, NH, NJ, NY, PA, RI, VT, D.C., MD

### Bill Kelly

Phone: (212) 271-8316  
bkelly@archinsurance.com

### SOUTHEAST REGION

AL, FL, GA, LA, MS, NC, SC, TN, VA

### Michael Carullo

Phone: (404) 682-3624  
mcarullo@archinsurance.com

### CENTRAL REGION

AR, IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, OK, SD, TX, WI, WV

### Melissa Sturtecky

Phone: (312) 601-8421  
msturtecky@archinsurance.com

### WESTERN REGION

AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY

### Cary Nichols

Phone: (415) 490-9621  
cnichols@archinsurance.com

Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of Arch Insurance Company (a MO corporation, NAIC# 11150), Arch Specialty Insurance Company (a NE corporation, NAIC# 21199) and Arch Excess & Surplus Insurance Company (a NE corporation, NAIC# 10946). Executive offices are located at One Liberty Plaza in New York City 10006. Not all insurance coverages or products are available in all jurisdictions. Coverage is subject to actual policy language. This information is intended for use by licensed insurance producers.