



NATIONAL ACCOUNTS CASUALTY

Arch Insurance Group | www.archinsurance.com

Arch Insurance Group's National Accounts Casualty team offers a wide range of products for loss sensitive buyers seeking value-added insurance and financial and service programs to support their risk management needs. We specialize in structuring loss sensitive primary casualty insurance programs, including large deductible, self-insured retention and retrospectively rated programs. Our team of dedicated professionals has expertise in underwriting, actuarial, risk control and claim support services.

Products

- Auto Liability
- General and Product Liability
- Workers Compensation

Customer Profile

We are interested in a wide range of industries and business segments with expected ultimate losses of between \$1-25 million and have developed specific strategies for the following:

- Financial institutions
- Habitational REITS
- Hospitals, healthcare facilities and nursing homes
- Hotels, casinos and restaurants
- Manufacturing
- Retail and wholesale
- Technology
- Temporary staffing
- Transportation
- Universities and colleges

The National Accounts Casualty team interfaces with the following Arch complementary specialties:

- Environmental
- Executive Assurance
- Excess Umbrella
- Global Property
- Healthcare
- Professional Liability

Key Features

- Flexible service approach
- Accurate and timely policy issuance
- Expert loss control support
- Well-timed and precise financial transactions

Risk Management Service

We support an unbundled approach to risk management services to offer customers greater flexibility. Third party administrators include:

- Gallagher Bassett Services
- Crawford/Broadspire
- GAB Robins
- Sedgwick CMS
- Carl Warren
- SRS
- ESIS
- PMA
- REM
- Cambridge
- CCMSI
- Avizent
- FARA

Distribution

Select retail producers

Capacity

Large deductibles - \$100,000 to fully fronted programs - lower retentions available in support of a larger cash flow program

Submission Guidelines

We offer "first call" relationships with retail brokers to best meet the needs of the risk management sector.

CLAIMS

Arch Insurance Group adheres to a proactive claims handling program in order to achieve cost efficient, superior results. Our claims professionals have extensive experience handling most types of losses and are dedicated to providing customized, responsive customer service to each insured. Partnership with our insured is the cornerstone of the Arch claim handling philosophy. For more information email claims@archinsurance.com.

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