



SURETY

Arch's Surety team is highly committed to the Surety Industry and Construction Market providing consistent underwriting and innovative solutions to meet our customer needs. Agents choose to work with our Surety team because they can expect a strong, personalized relationship that creates a value chain with each account.

With an approach rooted in underwriting discipline, the Surety team is comprised of experienced and skilled professionals who are:

- Solution-driven
- Responsive
- Specialists in Construction services
- Committed to long-term partnerships with their customers
- Experienced in claims management

The Surety team provides national field office expertise in writing performance and payment bonds for contractors and fostering long-term relationships.

Underwriting Strategy and Philosophy

Arch bonds well managed, well capitalized construction companies with demonstrated expertise. Our Field Office personnel understand the nuances in their assigned territories. Home Office is visible to meet with accounts throughout the underwriting process.

Target Clients

Preferred target market accounts have bonded cost to complete between \$10 million and \$200 million. We can accommodate larger programs for the most high-quality accounts.

1. Demonstrated success with similar projects size and scope.
2. Proven management
3. Profitable operations with effective systems and controls in place.
4. Strong, liquid balance sheet relative to program requirements.
5. Excellent character of principals.

Distribution

Arch Surety works with agents and brokers specializing in Surety (NASBP, National brokers). Consistent with our appetite we invite brokers to inquire about an appointment with Arch.

Claims

Problems will inevitably arise and with our expert Claims and Loss Control teams we are highly experienced in working with all parties to properly resolve matters. For more information email: claims@archinsurance.com

Arch Ratings

S & P A + / Moody's A2 / Fitch A+ / A. M. Best A

We are licensed to write bonds in all 50 states, Puerto Rico and the U.S. Virgin Islands. We are Federal Treasury listed.

PRODUCT CONTACTS Arch Surety, Three Parkway, Suite 1500, PA. 19102 Underwriting, Claims, Product Support 215-606-1600

NORTHEAST REGION

Kevin McCann
 Phone: (212) 271-8421
kmccann@archinsurance.com

Russ Wilson

Phone: (215) 606-1650
rwilson@archinsurance.com

Bruce Bergstrom

Phone: (860) 255-5357
bbergstrom@archinsurance.com

SOUTHEAST REGION

Robert Weber
 Phone: (813) 371-3314
rweber@archinsurance.com

CENTRAL REGION

Michael Davis
 Phone: (214) 438-4087
mdavis@archinsurance.com

Craig Tagliamonte

Phone: (312) 601-4527
ctagliamonte@archinsurance.com

WESTERN REGION

George Munana
 Phone: (213) 283-3516
gmunana@archinsurance.com

Gregory Wells

Phone: (303) 218-2134
gwells@archinsurance.com